



Heart of the RING

“Quality Ring Award Winner”

March 2007 Newsletter

Regular Meeting

Mar 1—7 PM

Best Western

Teach a Trick by Dale Huffman
Mini Lecture by Dustin Brewer

Ring Auction

Mar 3 doors open at 5:00PM
Roland Park Community Center

Board Meeting

Mar 15—7 PM

Denny's Restaurant

9001 Shawnee Mission Pkwy

Andi Gladwin & Tyler

Wilson Lecture

Mar 22—7 PM

US Toy Magic

NEXT MEETING

Mar 1, 2007 7:00 P. M.

Best Western

Rainbow & Southwest Blvd.
(directly behind Applebee's Restaurant)



Stage Magician of the Year
Steve Steiner & Co.

OFFICIALS

President

Mike Blum 913.383.2586

Vice President

Julia Clark 816.478.9787

Secretary

John Hicks 913.334.1392

Treasurer

Kirk DeWeese 816.224.5000

Sergeant at Arms

Mike Melito 816.459.8314

Board Member

Rod Sipe 816.916.3655

Board Member

Ken Reedy 816.734.1484

Board Member

Eric Woods 913.709.1606

Past President

Chuck Macan 913.681.0368

News Editor

Eric Woods

2719 S. Vermont Ave
Independence, MO 64052
ewoods20@hotmail.com

913-709-1606

Stage Magician of the Year by Alan Goodheart

Another great year for magic in our Ring 129, and it showed in the competition for Stage Magician of the Year. H. Claude Enslow, the Ring member for whom this wonderful event was so named, was well represented at this year's banquet and competition. There was no one who went away disappointed that they did not get their money's worth. The competition was tight because the quality of each entrant was stellar, and judging the winner was difficult at best. But as in years past, they found that most deserving person who put lots of time and hard work into his routine, and that was Steve Steiner, this year's Stage Magician of the Year. Steve has been honing in on his very unique "Genie" routine involving the Crystal Casket, everyday objects, silk transpositions, a guillotine "head Chopper" effect, and a finale that had to be seen to be believed! Congratulations, Steve!

Mr. Steiner was not the only magician that performed for the contest – there were eight others – (in no particular order) – Justin Brewer, Josh Chaikin, Marty Isenberg, Mike Melito, Roger Miller, Barron Stringfellow, Larry Warshaw, and Eric Woods. (Those not participating that did qualify were Jason Mastin and Harris Deutsch). Besides Steiner's wonderful performance, we had top notch performances by the First Runner-up Larry Warshaw, and our Second Runner-up Barron Stringfellow. (Picture on the right along with the Current and Past Presidents)

Special thanks go out to many others that helped make this event such a success. The banquet committee consisted of Alan Goodheart, Chuck Macan, and Julia Clark. Thanks to all of them for

the long hours they spent coordinating this evening. This year we had co-Masters of Ceremony with Harley Manker and Matt Gurlery serving this dual role. The contrast of the younger creative, fresh, new side worked very nicely with all of the legend and tradition that came with Harley's stories and magic from H. Claude Enslow himself. Ken Reedy chaired the judges committee and coordinated them (Mike Blum lent a hand), Dale Huffman worked as a stage grip and curtain, Carl and Elaine Macan, handled the front door responsibilities, Kirk Deweese of Magic Supply Company in Blue Springs, MO, made the lights and sound of the evening better than ever and made the performers look fantastic, Peggy Adams, Sheila Miller, and Janie Fields made the tables outstanding with their decorating flair, Cliff Norris worked as a backstage grip, and Phil Franklin worked the spotlight.

Thanks to all those that performed and helped make this evening at Roeland Park Community Center one to remember for a long, long time.





President's Column March 2007

I attended the memorial service for one of my closest friend's wife this past week. It was not an unexpected death, but when she died it left a big void. I had known her for over 30 years. We trained at Children's Mercy together and have maintained our friendship for all these years.

Why do I bring up the subject of my friend's death in my president's column? A few things we have in common with all the people you meet in life. It was at her memorial service that many of us got together to think about her. It was at the service that family members got to see the many friends she had developed over the years. It was at the service that we got to hear from her children the wonderful stories of her life and her commitment to family.

I have been a member of Ring 129 for over 28 years. This organization is a wonderful part of my family. Membership has been variable over the years. I sometimes have not seen some of our members in years. Some of our members I see only at special events like a lecture, a funeral or the annual H. Claude Enslow Stage Magician of the Year contest and dinner. Like my friend, there are many times she did not see her friends or family, but she knew they were there. I know most of our members. I know they are there. I know they will show up, sometime. It is a good feeling.

One of her children said this about his mother: "These are some of the many things I learned from my mother" It brought back many of the memories of things that I learned from her too. My thoughts, at that moment, turned to what I learned from my patients, my friends, my relatives, my wife and my children. I then thought of the years that I developed my friendships with members of Ring 129. What did I learn from them?

It was not just that I learned how to do a magic trick; it was learning who your friends are in the club. You do not have to go to their house or have dinner with them. It is knowing that they are there for you. To teach you the simple trick, to laugh at your joke, to help you with your presentations, smiling or sharing a common event.

Just like my dear friend, I have learned a lot from everyone in Ring 129, former and current members. Thank you. As we continue in the 2007, please come to meetings, participate in events, remember to help bring more joy and fun to everyone you meet. Say hello to the stranger at our events, they are the future friends of all of us. These are the people that we can say: "I learned a lot from..."

Stu Lewis' Ring Report

This past month has been a busy one for us. January 20 a surprising number of our members and guests braved a blizzard to attend a lecture by Bill Abbott. He is a personable lecturer, and he presented lots of useful material. I especially liked his innovative approach to the Zombie, designed for platform rather than stage work.

Our February meeting began with our teach-a-trick segment, as Mike Melito taught the two-in-hand, one-in-pocket principle. Doc Blum, taking the leadership role two days prior to his formal inauguration, introduced the incoming board. Roger Miller read our ring reports of five, ten, fifteen, and twenty years ago, and he also reported on the IBM midwinter meeting.

Following some dealer presentations, we then moved on to our contests. Josh Chaiken led off the close-up contest with some card work--a signed card to wallet, and a toy car that was able to locate a spectator's selected card after some false misses. Marty Isenberg did some close-up mentalism, based on palm reading. He also divined a geometric figure drawn by an audience volunteer.

Phil Franklin led off the platform/stage contest with a single routine based on a murder-mystery plot. Several spectators were called upon to draw a marble out of a sack, and the one who drew the odd-color marble was to be identified as the murderer. Phil correctly determined who had drawn out the odd marble. Steve Steiner started with a "stiff rope," and then went on to present the pom-pom pole with a story about boy scouts setting up a tent. In the audience voting, Josh and Steve took first place in their respective contests.

There were no magicians ready to present in the open segment, but we had another treat, as Kyle Scheel had invited his girlfriend, country singer Emma Jo, to perform a couple of her original songs for us. She especially impressed me with her poetic lyrics, and with her first CD coming out this month, she should have bright future as a writer and performer.

February 3 we held our annual banquet and contest for stage magician of the year. Since we are sending a photo-spread to *Linking Ring*, I will report only the highlights here. Our stage magician trophy is named in memory of H. Claude Enslow, one of Kansas City's leading magicians, who is still remembered by many of us old-timers. We made this year's event a true memorial by inviting Harley Manker, probably the one current member who knew him best, to act as co-master-of-ceremonies and share some stories about Claude, as well as demonstrating some apparatus that Claude had manufactured.

Eight of the eleven eligible performers (winners of monthly contests) competed for the trophy. Barron Stringfellow took third place with a flashy revelation of three chosen cards. Larry Warsaw did a torn-and-restored newspaper and levitated his daughter, getting him second place. And Steve Steiner (with co-performer Crystal Clayton) did a comedy routine based on the premise of the mischievous assistant, winning both the trophy

(awarded by a panel of judges) and the People's Choice award, voted on by those in attendance.

MAGIC DINNER THEATER
Sunday March 11th at 1:30 pm

Tickets are \$15 each

Barron Stringfellow - Your Host
Harley Manker - Magic of Yesterday
Brent Ahsmus - The Wizard of Ahs...
Phil Franklin - Body Language

Partial proceeds to benefit the

Fairmount Community Center
 608 Ash, Independence, Mo
 (24 hywy & Ash, just west of Sterling)

Free parking!

OPEN BUFFET FEATURING:

baked or fried chicken
 brisket
 au gratin potato
 vegetable medley
 peas with mushrooms
 pineapple cole slaw
 watergate salad
 chocolate cake
 peach cobbler
 rolls and butter
 coffee or iced tea

REAL SILVERWARE

Limited seating is available

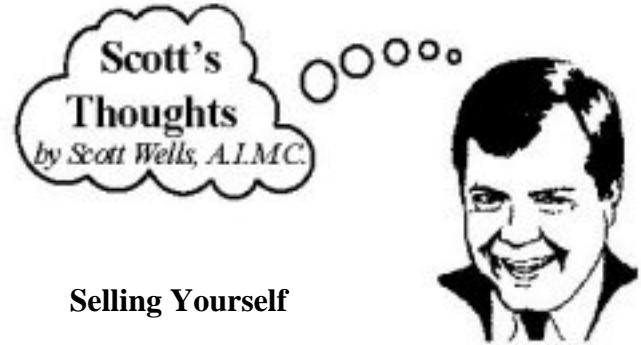
Advance reservations are required by March 4th

Visa, MasterCard, and Discover accepted
 call 816-461-4595

Make checks or money orders to:
 Society of American Magicians
 c/o Klamm Magic
 1412 Appleton
 Independence MO 64052

Please include phone number for confirmation

If receipt is required, please include self addressed stamped envelope



Selling Yourself

Magicians must have the biggest egos of any profession. By virtue of how we must appear (indeed, BE) confident and in charge at all times, we must have a high degree of self assurance. We need a big ego to be successful. We need not be afraid of "tooting our own horn" when selling our services ("Yes ma'am, I'm the magician for your party. You and your guests will really enjoy my show. I'm the best you will ever see!").

You can't sell yourself as if you were selling tires. You are a commodity that is far more important than material things and what you have to offer as an entertainer has no price . . . well, maybe, but a high one.

You should remember what it was like when you were first dating and you fell in love. You didn't have to force yourself on anyone or try any selling tactics, true love just happened. Don't try too hard or seem too anxious. Don't try to make people like you. When looking for a job, it should be like looking for a bank loan. When you don't appear to need it, that's when you will probably get it. Successful people like to associate with successful people.

Have all your arguments ready along with your arsenal of references, promotional material, and tricks, but be prepared to walk away from an establishment rather than getting your feathers ruffled and risking the loss of any potential employment opportunities there. After using your most persuasive arguments why they should hire you and they are still not interested in hiring you, then you should leave them with your promotional material and two business cards then politely leave. Swallowing a little

Continued on Page 6...



Sorcerer's Circle Awards 2007

This is the only Ring in the entire IBM to honor members of its club in such an ongoing way. At our Annual H.Claude Enslow Stage Magician of the Year event, we traditionally honor those who continue to work hard for Ring 129 and Magic.

This year Stars were presented to: Alan Goodheart, Terry Elton, Chuck Macan, Ken Reedy, Dale Huffman, Carl Macan and Kirk DeWeese. We appreciate the continued commitment to Ring 129.

To qualify as a new member of the Sorcerer's Circle, we look at attendance, performance, bringing guests or helping find new members, attending conventions, performing charity work, serving as an officer, Board members or helping with a committee. We were proud and excited to announce the Julia Clark and Eric Woods now join the ranks of many members of this group. Congratulations!

Since this is the 25th year of the Sorcerer's Circle, we wanted to recognize the three members of our original charter, that are currently members. Honorary membership were presented to Imogene Patchen, Dan Bradbury and Kevin Kirwan. Thank you for getting our Ring started.

We have a very good opportunity to do a meet & greet with

WEATHER REPORT!! We will make it a top priority to promptly inform you of any changes due to inclement weather conditions. If the weather is bad please check www.ring129.com to be sure scheduled events are not cancelled.

Kevin & Cindy Spencer (the magicians that run the Healing of Magic program) will be performing at Missouri Theatre on Saturday, March 17 at 8:00 pm In St. Joseph Missouri. To buy tickets just call the theater at 816-279-1225, the tickets are \$15 to \$25.

March Meeting Happenings...

"Building Magic as a Business: Increasing Tips & Revenue in the Work Place". A Lecture by Justin Brewer

The purpose of the lecture is to provide working pros (or those interested in becoming working pros) some guidelines and ideas for increasing their fees and base income, as well as increasing dollar per hour tip average. Some of these ideas have the added benefit of increasing job security, and making yourself more marketable to potential employers. These ideas can help to take your magic from a hobby or side-job to a sole profession.



Teach a Trick with Dale Huffman

The book Encyclopedia of Practical Magic (Nicholas Einhorn) will be used for teach-a-trick.

Trick is called "**X Marks the Spot.**" It is on page 172. Bring your books if they have one. (The trick can also be found in Mark Wilson's Complete Course in Magic so you may bring that as well). You will need to bring two decks of cards a sharpie or other permanent marker.

A DVD of the Halloween Show is available to Ring members for \$15. If you would like one please contact Kirk DeWeese. These are not L&L quality recordings but they will make a great addition to your video library.



Saturday March 3rd



Roeland Park Community Center
4850 Rosewood Drive
Mission, KS

☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆
☆☆ S2 admission per person ☆☆☆
☆☆ 10% member sales to Ring 129 ☆☆☆
☆☆ 15% non-member sales to Ring 129 ☆☆☆
☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆

Doors open at 5 pm
Auction starts at 6 pm

Continued from Page 3 pride now may pay off later in big dividends. They will remember you as being persuasive rather than obtrusive. After they have had time to think about it, they may call you back for another engagement; however, if you are obnoxious, then you can forget about ever working for them or any of their friends. Keep in mind that each person has about 200 friends and bad news travels faster than good news or recommendations. Remember too that restaurant management and philosophy changes fairly regularly, so don't be forever discouraged from returning to try again.

And when on stage, you cannot lose control. That doesn't mean to put anyone in an uncompromising position just to get a laugh, but you should establish early in your program that you are in control and stay there. You should know your routine inside out and where there are potential problems in your show where something could go wrong so you need to now plenty of "outs" in case of an emergency.

However, egos sometime get out of control as seen in those magicians who exude a "better than thou" attitude in their manner and performance. Their style says "I'm cool, you're a fool." This is most often found in magicians new to the art, but unfortunately this attitude is also seen in a few "seasoned" performers. These are the ones who should never depend on earning a living from their performances as they would blaze a trail of disappointed audiences who would vow never to see a "magician" again.

This is a fine line we walk as magicians, bordering on the sarcastic and obnoxious to the pleasant and friendly. Just make sure that you're conscious of which side of the line that your on at all times.

February Meeting Winners!



Stage Winner
Steve Steiner



Close-up Winner
Josh Chaikan



Alex Luther won the dessert!

Congratulations to all the winners!!

Our Web Page

Go to www.ring129.com

User Name: ring129 **Password:** aj

See all the new changes that have been made and that you can download!! If you have questions, contact Ken Reedy at 816-734-1484 or email him at ...

webdesigners@kc.rr.com.

Ken Reedy

Sick and Convalescent

If you know of a ring member or their family member who is hospitalized or has passed away Contact:

Carl Macan

913-648-1465

crm130@aol.com (if e-mail is sent please contact Carl by phone to let him know to check his e-mail account)

Magician of the Month Winners

Stage		Close-Up	
01/07	Rod Sipe	Justin Brewer	
02/07	Steve Steiner	Josh Chaikan	
03/07	_____	_____	
04/07	_____	_____	
05/07	_____	_____	
06/07	_____	_____	
Stage		Close-Up	
07/06	_____	Mike Melito	
08/06	_____	_____	
09/06	_____	Blake Silvernail	
10/06	_____	Ken Reedy	
11/06	_____	Jason Dean	
12/06	_____	Laird Wilcox	

Kirk DeWeese

634 SW Walnut
Blue Springs MO 64014

The Heart of the Ring is published monthly as a service to the members of IBM Ring 129. Views and comments do not necessarily reflect the opinions of Ring 129 officers, the IBM, or the Editor.

Members are encouraged to submit articles and comments for publishing and earn additional Sorcerer's Circle Points.

Articles must be in the Editor's office by the 20th of the month.
ewoods20@hotmail.com

We have decided to go back to mailing the newsletter in Black and White. For a full color version of the newsletter go to the ring website. Thanks...

This Month

Regular Meeting

Mar 1—7 PM
Best Western

Teach a Trick by Dale Huffman
Mini Lecture by Dustin Brewer

Ring Auction

Mar 3 doors open at 5:00PM
Roland Park Community Center

Board Meeting

Mar 15—7 PM

Denny's Restaurant
9001 Shawnee Mission Pkwy

Andi Gladwin & Tyler

Wilson Lecture

Mar 22—7 PM
US Toy Magic

Mar 3

June 16

Aug ??

RING 129 AGENDA

Ring Auction

Close-Up Magician
of the Year Contest

Magic 103

Tentative Lecture Schedule

No Lectures scheduled at this time.
Check the ring website: www.ring129.com
for up-to-date info on all lectures.

Thursday, March 22nd, 2007

Andi Gladwin & Tyler Wilson Lecture
7:00 PM

Thursday, April 19th, 2007

Pendragons Lecture
7:00 PM

Unless Specified All lectures held at:

US Toy Magic
2008 W. 103rd Terr.
Leawood, KS 66206

Sorcerers Circle: \$5
Regular Member \$6
Non-Member \$15